

JUNIOR WELFARE LEAGUE OF ENID INC
Budget FY22-23 Approved:

	FY22-23	FY 21- April 14, 2022		FY 20-April 15, 2021		FY 19-April 15, 2020		FY18-19	
	Budget	Actuals	Budget	Actuals	Budget	Actuals	Budget	Actuals	Budget
Income									
Direct Public Support	0					7.94		533.74	
Individ, Business Contributions	\$0.00	\$34.93	0.00	\$9.00	3,000.00	279.91	3,000.00	0	3,500.00
Total Direct Public Support	\$0.00	\$34.93	\$0.00	\$9.00	\$3,000.00	\$287.85	\$3,000.00	\$533.74	\$3,500.00
Donation	\$0.00	\$757.50							
Fundraising Income	\$0.00	\$154.75	0	\$1,531.89	0	955.22	0	2,650.00	0
Return Engagement	0	0	31000						
Beer Fest Income	\$0.00	\$0.00	0	\$0.00	0	0	0	0	0
Care To Share		\$0.00	10,000.00	\$0.00	10,000.00	189.83	10,000.00	12,600.00	10,000.00
Cocktails for a Cause	\$0.00	\$0.00	100	\$84.67	100	48.3	100	27	100
Disco Dance Income	\$0.00	\$0.00	0	\$0.00	0	0	0	0	0
Community Donations Income		\$600.00	0	\$341.39	0	0	0	0	0
Gala Revenue	\$90,000.00	\$101,583.17	80,000.00	\$111,599.45	60,000.00	95,833.79	80,000.00	94,860.00	80,000.00
Golf Tournament	\$0.00	\$0.00	0	\$0.00	0	0	0	0	0
Warm Your Heart Run	\$0.00	\$0.00	0	\$0.00	0	0	0	0	0
Total Fundraising Income	\$90,000.00	\$103,095.42	\$121,100.00	\$113,557.40	\$70,100.00	\$97,027.14	\$90,100.00	\$110,137.00	\$90,100.00
Other Types of Income									
PPP Loan		0	4185						
Endowment for Scholarship	\$2,000.00	\$2,555.22	2,000.00	\$2,503.78	2,000.00	2,450.65	2,000.00	100	2,000.00
H & S Donation for Scholarship		\$0.00	0	\$0.00	0	0	0	0	0
Interest Income	\$20.00	\$26.79	20	\$25.13	20	26.57	20	21.65	20
Miscellaneous Revenue		\$81.00	0	\$4,354.84	0	655.8	0	0	0
Oil Royalties		\$0.00	0	\$0.00	0	0	30	0	30
Provisional Fees	\$625.00	\$550.00	300	\$190.00	300	0	300	475	300
Sales Tax Discount		\$0.07	0	\$382.38	0	0.09	0	0	0
Wish Families		\$0.00	0	\$0.00	0	0	0	0	0
Total Other Types of Income	\$2,645.00	\$3,213.08	\$6,505.00	\$7,456.13	\$2,320.00	\$3,133.11	\$2,350.00	\$596.65	\$2,350.00
PayPal Shipping		\$35.00							
Program Income									
Active Membership Dues	\$3,000.00	\$3,098.00	2,500.00	\$2,527.01	2,800.00	2,680.00	2,800.00	2,118.75	2,300.00
H&S Membership Dues	\$3,000.00	\$8,170.00	3,000.00	\$2,372.00	3,000.00	610	3,000.00	3,101.30	2,500.00
Total Program Income	\$6,000.00	\$11,268.00	\$5,500.00	\$4,899.01	\$5,800.00	\$3,290.00	\$5,800.00	\$5,220.05	\$4,800.00
Sales Income									
Bistro Tables			0	\$0.00	0	0	0	0	0
Consignment Sales	\$135,000.00	\$111,942.47	70,000.00	\$52,219.83	65,000.00	44,167.29	80,900.00	53,621.66	85,000.00
CookBook Events Income		0			0		0	137	0
Cookbook Sales		\$1,247.65		\$1,236.06		36		130.85	
For Members	\$2,500.00	\$275.46	2,500.00	\$330.00	2,500.00	2,081.00	3,000.00	1,387.82	3,000.00
For resale (wholesale)		\$423.80	500.00	\$932.90	500.00	398.73	500.00	599.68	500.00
For retail		\$70.00	500.00	\$245.60	500.00	742.9	500.00	795.23	500.00
Total Cookbook Sales	\$2,500.00	\$2,016.91	\$3,500.00	\$2,744.56	\$3,500.00	\$3,258.63	\$4,000.00	\$2,913.58	\$4,000.00
Newsletter - Ads					0	0	0	0	0
Total Sales Income	\$137,500.00	\$113,959.38	\$73,500.00	\$54,964.39	\$68,500.00	\$47,425.92	\$84,900.00	\$56,672.24	\$89,000.00
Shipping Income		\$16.00							
Social Income					0	0	0	160	0
April Dinner	\$1,400.00	\$1,365.00	1,200.00	\$1,010.00	1,200.00	50	1,200.00	991.8	1,200.00
Christmas Luncheon	\$700.00	\$930.00	500.00	\$510.00	1,200.00	425	1,200.00	502	1,200.00
Total Social Income	\$2,100.00	\$2,295.00	\$1,700.00	\$1,520.00	\$2,400.00	\$475.00	\$2,400.00	\$1,653.80	\$2,400.00
Services					\$0.00	228.37	\$0.00	0	\$0.00
Unapplied Cash Payment Income					0	0.12	0	0	0
Total Income	\$238,245.00	\$233,916.81	\$208,305.00	\$185,110.31	\$152,120.00	\$152,147.42	\$188,550.00	\$174,813.48	\$192,150.00
Cost of Goods Sold				\$5,406.50					
Consigned goods	\$33,750.00	\$20,286.55	20,000.00	\$4,953.98	16,000.00	13,173.18	16,000.00	15,805.54	25,500.00
Cost of Sales - Swap books			0	\$0.00	0	0	0	0	0
Total Cost of Goods Sold	\$33,750.00	\$20,286.55	\$20,000.00	\$10,360.48	\$16,000.00	\$13,173.18	\$16,000.00	\$15,805.54	\$25,500.00
Gross Profit	\$204,495.00	\$213,630.26	\$188,305.00	\$174,749.83	\$136,120.00	\$138,974.24	\$172,550.00	\$159,007.94	\$166,650.00

Expenses									
Advertising	\$2,000.00	\$800.00	3000	\$0.00	2000	1,405.95	3000	3,659.03	3000
Awards and Grants			0	\$0.00	500	0	500	500	0
Gala Distributions	\$35,000.00	\$38,000.00	25,000.00	\$15,000.00	15,000.00	40,457.75	35,000.00	52,500.00	35,000.00
H & S Distributions	\$3,000.00		3,000.00	\$4,700.00	2,500.00	0	2,500.00	1,625.00	2,500.00
Scholarship	\$2,000.00	\$2,500.00	2,000.00	\$2,000.00	2,000.00	0	2,000.00	2,000.00	1,000.00
Total Awards and Grants	\$42,000.00	\$41,300.00	\$30,000.00	\$21,700.00	\$20,000.00	\$40,457.75	\$40,000.00	\$56,625.00	\$38,500.00
Babysitting	\$880.00	\$680.00	900.00	\$800.00	900.00	480	900.00	900	900.00
Bank Expense			0	\$235.11	0	698.79			
E-Commerce/Paypal Fees	\$1,500.00	\$714.40	1000	\$541.65	0				
Bank Fees	\$4,000.00	\$3,265.13	2,000.00	\$1,457.74	2,000.00	1,804.29	1,000.00	1,280.88	2,500.00
Returned Check Expense	\$100.00	\$2,311.82	0	\$397.93	50	60	50	10	100
Total Bank Expense	\$5,600.00	\$6,291.35	\$3,000.00	\$3,432.43	\$2,050.00	\$2,563.08	\$1,050.00	\$1,290.88	\$2,600.00
Building Fund Expense	\$900.00	\$813.54		\$334.90					
Building Maintenance			\$0.00	\$0.00	\$0.00	0	\$0.00	0	\$0.00
RE Tech & Fixture Upgrades			\$0.00	\$0.00	\$0.00	0	\$0.00	0	\$0.00
Building Fund expense			\$0.00	\$334.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Business Expenses									
Business Permit Expense			0	\$0.00	0	0	0	0	0
General Business Expense			0	\$42.03	0	0	0	0	0
Total Business Expenses			\$0.00	\$42.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Care To Share	\$11,000.00	\$3,700.40	10,000.00	\$3,926.63	10,000.00	8,202.61	10,000.00	9,380.88	10,000.00
Cash <Long>/<Short>		(\$3.31)	0	\$43.60	0	-35.88	0	0	0
Community Donations	\$8,520.00	\$6,025.00	8,000.00	\$7,360.00	8,000.00	4,340.00	9,000.00	8,000.00	8,000.00
Contract Services									
Accounting & Legal Fees	\$4,000.00	\$3,900.00	4,500.00	\$3,500.00	4,500.00	3,500.00	4,000.00	4,368.50	4,000.00
Computer Tech Support	\$5,000.00		500	\$0.00	245	245	100	0	250
Total Contract Services	\$28,520.00	\$13,622.09	\$5,000.00	\$3,500.00	\$4,745.00	\$3,745.00	\$4,100.00	\$4,368.50	\$4,250.00
Cookbook Marketplace		\$125.00	0	\$0.00	0	0	0	0	0
Cookbook Postage		\$400.00	0	\$0.00	0	200	0	0	200
Cookbook Storage		\$32.63	0.00	\$0.00	0.00	0	0.00	0	0.00
Cookbook Supplies			50	\$26.10	0	144.59	0	0	100
Depreciation		\$12,567.50	0	\$12,567.50					
Facilities and Equipment						672			
Cleaning Supplies			0	\$0.00	0	0	0	0	0
Parking Expense			600	\$0.00	600	600	600	700	600
Pest Control	\$250.00	\$170.00	340	\$170.00	340	255	340	340	340
Property Insurance			0		0	0	3500	4,080.44	3000
Property Tax	\$20.00		20	\$20.00	20	19	20	18.27	20
Rent	500		0		0	75	0	0	500
Repairs & Maintenance	\$2,700.00		500.00	\$0.00	500.00	744	500.00	2,499.97	0.00
Security Expense	\$265.00	\$265.00	265	\$0.00	275	265	275	275	275
Utilities	\$6,000.00	\$5,749.40	7,700.00	\$5,750.46	7,000.00	5,237.53	7,000.00	7,198.26	7,000.00
Total Facilities and Equipment	\$9,735.00	\$19,309.53	\$9,425.00	\$5,940.46	\$8,735.00	\$7,867.53	\$12,235.00	\$15,111.94	\$11,735.00
Fundraising Expenses								2,015.00	
Beer Fest Expense			0	\$0.00	0	0	0	0	0
Disco Dance Expense			0	\$0.00	0	0	0	0	0
Gala Expense	\$45,000.00	\$40,862.87	45,000.00	\$50,076.92	35,000.00	55,376.04	45,000.00	56,740.37	45,000.00
Legacy Award			0	\$0.00	100	263.74	100	50	0
Warm Your Heart Run Expense			0	\$0.00	0	0	0	0	0
Total Fundraising Expenses	\$45,000.00	\$40,862.87	\$45,000.00	\$50,076.92	\$35,100.00	\$55,639.78	\$45,100.00	\$58,805.37	\$45,000.00
Historian Expense					0	0	0		0
Insurance - Liability, D and O	\$15,000.00	\$13,357.56	12,000.00	\$11,769.79	7,500.00	10,773.84	7,500.00	6,732.56	8,000.00
Internet & Telephone	\$3,000.00	\$2,626.92	3,000.00	\$2,042.15	3,000.00	2,606.41	2,500.00	3,003.78	0.00
Misc. Expense			0	\$2,312.50	0	0	0	85.48	0
Newsletter Expense			0.00	\$0.00	0.00	356.99	1,000.00	357.37	1,500.00
Officer Expense	\$400.00	(\$147.36)	400	\$383.98	400	366.37	600	335.3	600
Secretary Gift			0	\$0.00	0	0	250	0	250
Sixth Year	\$300.00		300	\$0.00	300	0	350	279.3	350
Total Officer Expense	\$18,700.00	\$15,837.12	\$700.00	\$383.98	\$700.00	\$366.37	\$1,200.00	\$614.60	\$1,200.00
Payroll Expenses	\$1,500.00								
Taxes	\$4,296.24	\$2,928.85	3,000.00	\$1,338.48	1,600.00	1,454.60	1,600.00	1,055.86	1,600.00
Wages	\$56,160.00	\$36,841.05	40,000.00	\$17,257.23	22,000.00	16,739.72	22,000.00	20,494.87	20,000.00

