

JUNIOR WELFARE LEAGUE OF ENID INC
Budget vs. Actuals: 2018-2019 Budget - FY19-20

	FY 19-20	June 2018- May 1, 2019		FY18-19	FY 16-17	FY 15-16	FY 14-15
	Budget	Actuals	Budget	Actuals	Actuals	Actuals	Actuals
Income							
Direct Public Support		533.74					
Individ, Business Contributions	\$3,000.00	0.00	\$3,500.00	4,581.92	3,518.07	3,205.71	38,053.12
Total Direct Public Support	\$ 3,000.00	\$ 533.74	\$ 3,500.00	\$ 4,581.92	\$ 3,518.07	\$ 3,205.71	\$ 38,053.12
Fundraising Income	0.00	2,650.00	\$0.00	0.00	0.00	285.00	550.10
Beer Fest Income	0.00	0.00	\$0.00	0.00	0.00	3,011.34	0.00
Care To Share	10,000.00	12,600.00	\$10,000.00	0.00	7,400.00	10,000.00	100.00
Cocktails for a Cause	100.00	27.00	\$100.00	95.55	112.00	190.50	0.00
Disco Dance Income	0.00	0.00	\$0.00	0.00	0.00	738.00	0.00
Community Donations Income	0.00	0.00	\$0.00	0.00	9,075.00	0.00	0.00
Gala Revenue	80,000.00	97,350.00	\$80,000.00	78,020.75	93,111.77	69,272.97	79,083.35
Golf Tournament	0.00	0.00	\$0.00	0.00	0.00	3,802.75	5,387.00
Warm Your Heart Run	0.00	0.00	\$0.00	0.00	491.15	3,302.45	13,240.27
Total Fundraising Income	\$ 90,100.00	\$ 112,627.00	\$ 90,100.00	\$ 78,116.30	\$ 110,189.92	\$ 90,603.01	\$ 98,360.72
Other Types of Income							
Endowment for Scholarship	2000.00	100.00	2000.00	2,273.00	2,028.84	1,052.92	954.31
H & S Donation for Scholarship	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Interest Income	20.00	21.65	20.00	21.65	27.38	26.56	25.08
Miscellaneous Revenue	0.00	0.00	0.00	0.00	2,016.78	229.00	786.46
Oil Royalties	30.00	12.43	30.00	0.00	31.05	31.85	106.98
Provisional Fees	300.00	475.00	300.00	300.00	180.00	565.00	550.00
Sales Tax Discount	0.00	0.00	0.00	4.45	21.43	67.70	23.72
Wish Families	300.00	0.00	0.00	0.00	543.75	100.00	871.00
Total Other Types of Income	\$ 2,650.00	\$ 609.08	\$ 2,350.00	\$ 2,599.10	\$ 4,849.23	\$ 2,073.03	\$ 3,317.55
Program Income							
Active Membership Dues	\$2,800.00	2,118.75	\$2,300.00	2,060.00	2,388.08	2,852.49	2,640.00
H&S Membership Dues	\$2,500.00	3,101.30	\$2,500.00	815.00	2,762.00	3,795.00	3,982.00
Total Program Income	\$ 5,300.00	\$ 5,220.05	\$ 4,800.00	\$ 2,875.00	\$ 5,150.08	\$ 6,647.49	\$ 6,622.00
Sales Income							
Bistro Tables	0.00	0.00	\$0.00	0.00	80.00	190.00	144.00
Consignment Sales	78,500.00	53,621.66	\$85,000.00	57,693.98	86,950.61	87,265.21	100,058.46
CookBook Events Income	0.00	137.00	\$0.00	50.00	0.00	649.73	2,417.97
Cookbook Sales		130.85		1,867.60	607.78	0.00	0.00
For Members	3,000.00	1,387.82	\$3,000.00	1,589.98	2,191.93	2,738.10	1,523.89
For resale (wholesale)	500.00	479.00	\$500.00	302.76	791.28	2,253.07	4,518.88
For retail	500.00	758.97	\$500.00	213.24	335.87	2,269.86	2,065.41
Total Cookbook Sales	\$ 4,000.00	\$ 2,756.64	\$ 4,000.00	\$ 3,973.58	\$ 3,926.86	\$ 7,261.03	\$ 8,108.18
Newsletter - Ads	\$0.00	0.00	\$0.00	0.00	0.00	100.00	100.00
Total Sales Income	\$ 82,500.00	\$ 56,515.30	\$ 89,000.00	\$ 61,717.56	\$ 90,957.47	\$ 95,465.97	\$ 110,828.61
Social Income	0.00	160.00	\$0.00	155.00	36.00	70.00	
April Dinner	1,800.00	991.80	\$1,200.00	1,076.00	706.00	1,380.00	1,116.00
Christmas Luncheon	1,500.00	502.00	\$1,200.00	663.00	967.00	220.00	1,134.00
Total Social Income	\$ 3,300.00	\$ 1,653.80	\$ 2,400.00	\$ 1,894.00	\$ 1,709.00	\$ 1,670.00	\$ 2,250.00
Services	0.00	0.00	\$ 0.00	\$ 365.34	\$ 896.80		
Unapplied Cash Payment Income	0.00	0.00	\$0.00	0.00	-30.34	109.02	320.28
Total Income	\$ 186,850.00	\$ 177,158.97	\$ 192,150.00	\$ 152,149.22	\$ 217,240.23	\$ 199,774.23	\$ 259,752.28
Cost of Goods Sold				4,615.00			
Consigned goods	18,250.00	15,805.54	\$25,500.00	15,550.00	27,251.08	25,206.90	30,399.91
Cost of Sales - Swap books	0.00	0.00	\$0.00	0.00	200.00	1,177.58	80.13
Total Cost of Goods Sold	\$ 18,250.00	\$ 15,805.54	\$ 25,500.00	\$ 20,165.00	\$ 27,451.08	\$ 26,384.48	\$ 30,480.04
Gross Profit	\$ 168,600.00	\$ 161,353.43	\$ 166,650.00	\$ 131,984.22	\$ 189,789.15	\$ 173,389.75	\$ 229,272.24
Expenses							
Advertising	2,000.00	3,659.03	\$3,000.00	3,162.70	1,949.93	0.00	0.00
Awards and Grants	500.00	500.00	\$0.00	500.00	168.00	0.00	850.00
Gala Distributions	35,000.00	52,500.00	\$35,000.00	9,402.00	46,300.00	33,373.81	22,200.00

H & S Distributions	2,500.00	1,625.00	\$2,500.00	1,100.00	0.00	3,248.39	0.00
Scholarship	2,000.00	2,000.00	\$1,000.00	1,000.00	2,000.00	2,000.00	0.00
Total Awards and Grants	\$ 40,000.00	\$ 56,625.00	\$ 38,500.00	\$ 12,002.00	\$ 48,468.00	\$ 38,622.20	\$ 23,050.00
Babysitting	900.00	820.00	\$900.00	600.00	820.00	867.50	840.00
Bank Expense							
Bank Fees	1,000.00	803.09	\$2,500.00	1,869.24	3,299.39	2,843.29	2,229.70
Returned Check Expense	50.00	10.00	\$100.00	10.00	431.48	275.37	78.13
Total Bank Expense	\$ 1,050.00	\$ 813.09	\$ 2,600.00	\$ 1,879.24	\$ 3,730.87	\$ 3,118.66	\$ 2,307.83
Building Fund Expense							
Building Maintenance	0.00	0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 4,233.00	\$ 0.00
RE Tech & Fixture Upgrades	0.00	0.00	\$ 0.00	\$ 0.00			
Building Fund expense	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 4,233.00	\$ 0.00
Business Expenses							
Business Permit Expense	0.00	0.00	\$0.00	0.00	0.00	20.00	0.00
General Business Expense	0.00	0.00	\$0.00	0.00	288.00	60.45	168.00
Total Business Expenses	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 288.00	\$ 80.45	\$ 168.00
Care To Share	10,000.00	8,853.19	\$11,500.00	8,090.50	9,268.38	5,748.03	7,568.50
Cash <Long>/Short	0.00	0.00	\$0.00	311.32	261.49	-153.35	183.06
Community Donations	7,000.00	6,725.00	\$8,000.00	6,520.00	9,000.00	4,983.50	5,052.24
Contract Services							
Accounting & Legal Fees	4,000.00	3,750.00	\$4,000.00	4,750.00	2,750.00	4,100.00	3,750.00
Computer Tech Support	100.00	0.00	\$250.00	0.00	0.00	200.00	674.95
Total Contract Services	\$ 4,100.00	\$ 3,750.00	\$ 4,250.00	\$ 4,750.00	\$ 2,750.00	\$ 4,300.00	\$ 4,424.95
Cookbook Marketplace	0.00	0.00	0.00	76.05	0.00	182.00	371.80
Cookbook Postage	0.00	0.00	200.00	100.00	0.00	493.78	0.00
Cookbook Storage	0.00	0.00	0.00	1,695.00	1,650.00	0.00	0.00
Cookbook Supplies	0.00	0.00	100.00	0.00	200.00	222.25	0.00
Facilities and Equipment							
Cleaning Supplies	0.00	0.00	0.00	0.00	172.60	0.00	54.04
Parking Expense	600.00	600.00	600.00	550.00	600.00	550.00	150.00
Pest Control	340.00	255.00	340.00	255.00	340.00	170.00	340.00
Property Insurance	3,500.00	3,311.36	3,000.00	3,056.00	2,689.00	0.00	0.00
Property Tax	20.00	18.27	20.00	17.00	15.00	15.00	14.00
Rent	0.00	0.00	500.00	0.00	500.00	300.00	300.00
Repairs & Maintenance	500.00	2,414.97	\$0.00	2,317.91	434.00	410.00	342.67
Security Expense	275.00	275.00	\$275.00	265.00	265.00	265.00	430.94
Utilities	7,000.00	6,531.62	\$7,000.00	7,571.08	5,950.33	5,888.68	7,455.51
Total Facilities and Equipment	\$ 12,235.00	\$ 13,406.22	\$ 11,735.00	\$ 14,031.99	\$ 10,965.93	\$ 7,598.68	\$ 9,087.16
Fundraising Expenses		2,015.00					3,109.39
Beer Fest Expense	0.00	0.00	0.00	0.00	500.00	1,280.00	0.00
Disco Dance Expense	0.00	0.00	0.00	0.00	0.00	181.00	0.00
Gala Expense	45,000.00	50,676.37	45,000.00	63,251.35	45,143.78	36,969.16	41,911.14
Legacy Award	100.00	50.00	0.00	36.00	35.00	60.00	80.00
Warm Your Heart Run Expense	0.00	0.00	0.00	0.00	21.00	2,215.52	4,721.70
Total Fundraising Expenses	\$ 45,100.00	\$ 52,741.37	\$ 45,000.00	\$ 63,287.35	\$ 45,699.78	\$ 40,705.68	\$ 49,822.23
Historian Expense	0.00	0.00	\$0.00		0.00	0.00	0.00
Insurance - Liability, D and O	8,000.00	6,732.56	\$8,000.00	7,288.49	8,828.67	10,859.00	10,870.00
Internet & Telephone	3,000.00	2,529.43	\$0.00	0.00	2,103.97	2,313.01	2,001.72
Misc. Expense	0.00	85.48	\$0.00	825.99	43.77	64.14	8,634.31
Newsletter Expense	0.00	357.37	\$1,500.00	986.61	1,452.14	2,390.63	2,665.00
Officer Expense	600.00	240.50	\$600.00	0.00	701.97	509.22	165.74
Secretary Gift	250.00	0.00	\$250.00	95.00	228.82	220.70	0.00
Sixth Year	350.00	0.00	\$350.00	0.00	149.00	60.00	135.44
Total Officer Expense	\$ 1,200.00	\$ 240.50	\$ 1,200.00	\$ 95.00	\$ 1,079.79	\$ 789.92	\$ 301.18
Payroll Expenses							
Taxes	1,600.00	1,780.53	\$1,600.00	1,674.34	1,694.06	1,649.05	1,557.46
Wages	23,000.00	20,494.87	\$20,000.00	21,886.71	22,145.16	20,002.68	20,660.22
Total Payroll Expenses	\$ 24,600.00	\$ 22,275.40	\$ 21,600.00	\$ 23,561.05	\$ 23,839.22	\$ 21,651.73	\$ 22,217.68
Postage	500.00	343.43	\$1,000.00	-139.06	699.23	738.90	1,679.03
Printing and Copying	0.00	0.00	\$0.00	24.96	45.00	35.38	0.00
Provisional Expense	150.00	253.84	\$100.00	90.01	0.00	295.29	324.76

Provisional Party Expense	150.00	0.00	\$250.00	0.00	0.00	0.00	111.17
Tour Day Expense	150.00	67.44	\$100.00	0.00	0.00	44.69	204.44
Work Day Expense	50.00	0.00	\$0.00	0.00	100.98	77.87	0.00
Total Provisional Expense	\$ 500.00	\$ 321.28	\$ 450.00	\$ 90.01	\$ 100.98	\$ 417.85	\$ 640.37
PR/Marketing	0.00	0.00	\$0.00	0.00	0.00	1,294.59	1,528.50
RE Expense	2,000.00	2,435.19	\$625.00	263.41	429.13	410.78	0.00
RE Supplies	1,000.00	1,214.18	\$2,815.00	4,030.59	1,834.19	2,841.80	0.00
Sales Tax Expense	0.00	0.03	\$0.00	4.43	68.60	0.00	0.00
Social Expenses	0.00	430.00	\$500.00	2,353.31	200.00	0.00	0.00
April Dinner	2,000.00	1,546.25	\$2,000.00	0.00	1,116.50	2,172.40	1,183.12
Christmas Luncheon	1,500.00	803.06	\$1,500.00	644.04	790.64	779.08	1,246.05
Total Social Expenses	\$ 3,500.00	\$ 2,779.31	\$ 4,000.00	\$ 2,997.35	\$ 2,107.14	\$ 2,951.48	\$ 2,429.17
Supplies							
General Supplies	965.00	1,026.74	\$800.00	761.00	1,257.88	848.05	2,282.93
Office Supplies	0.00	0.00	\$0.00	10.99	542.26	0.00	0.00
Total Supplies	\$ 965.00	\$ 1,026.74	\$ 800.00	\$ 771.99	\$ 1,800.14	\$ 848.05	\$ 2,282.93
Website Expense	50.00	0.00	\$100.00	0.00	82.82	47.88	34.95
Wish Families Expense	500.00	0.00	\$500.00	278.06	392.44	897.19	0.00
Yearbook Expense	400.00	475.00	\$400.00	550.00	310.00	290.00	310.00
Total Expenses	\$ 168,600.00	\$ 188,208.80	\$ 168,775.00	\$ 158,135.03	\$ 180,269.61	\$ 159,844.71	\$ 158,470.61
Net Operating Income	\$ 0.00	-\$ 26,855.37	-\$ 2,125.00	-\$ 26,150.81	\$ 9,519.54	\$ 13,545.04	\$ 70,801.63